



Joint Finance Committee Meeting Minutes

March 23rd, 2023 – 5:30 p.m.

City Hall – Blue Conference Room

In attendance: Councilor Vince Ribas (Chair), Councilor Dzujna, Councilor Blake, Deb Brown (Co-Chair), School Board Chair Tim Dow, School Board Vice Chair Delaney Carrier

Absent: None

Others in attendance: Mayor Jo Brown, City Manager Milner, Finance Director Pessy Gaudette, Superintendent Dan LeGallo, Councilor Leigh Webb and members of the public.

Councilor Ribas opened the meeting at 5:30 p.m. and led the salute to the flag.

Agenda Item I.

Consider the minutes of the October 27, 2022 Joint Finance Committee Meeting:

Motion was made by Councilor Blake to accept the minutes of the October 27, 2022 minutes. Seconded by School Board Chair Dow.

All in favor. MOTION PASSED.

Agenda Item II.

SWAT Analysis on Revenue Projections:

Everyone was handed spreadsheets for the school and municipal revenue projections. These are attached to the end of the minutes.

LeGallo started off stating that they were looking at the 10-year revenue projections and that this is a best guess type of estimate. Half of their budget is based on the State's legislature. There was a small discussion on this.

Milner discussed the municipal revenue projections that showed their 10-year actuals. She explained that in 2017 the city changed the way that they do their budget based on what was recommended by the New Hampshire Government Finance Officers Association (NHGFOA). That is to present the budget in the way that it is presented to the taxpayers. For Franklin, the taxpayer looks at the tax cap, instead of adding up the taxes in different areas to come up with the tax cap. This means that the taxes equal the tax cap amount, which makes it easier to read. 2017 includes the county, statewide for the school district, local for the school district, TIF's and all of that.

She went through all of the items on the attached spreadsheet and a lengthy discussion ensued.

Agenda Item III.

Other Business:

Milner let the committee know that the FY24 budget presentations for the City Council are as follows:

May 3rd – School Budget Presentation

May 8th – Municipal Budget Presentation (Part I)

May 15th – Municipal Budget Presentation (Part II)

May 22nd – Municipal Budget Presentation (Part III)

She also stated that she plans to have a Budget 101 public forum in April to let the public know the differences in municipal budgeting and why things are done the way that they are. She is hoping this helps the public to understand the budget better before going into presentations.

All will be held at 6:00 p.m. in Council Chambers.

The next Joint Finance Committee meeting is scheduled for April 13th, 2023 at 5:30 p.m.

Adjournment:

Motion to adjourn was made by Councilor Valerie Blake and seconded by Councilor George Dzujna. All in favor.

The meeting adjourned at 6:56 p.m.

Respectfully submitted,

Lisa Jones
Executive Secretary

Franklin School District
10 Year Revenue Projection

Source	23-24 Estimates	24-25 Estimates	25-26 Estimates	26-27 Estimates	27-28 Estimates	28-29 Estimates	29-30 Estimates	30-31 Estimates	31-32 Estimates	32-33 Estimates
General Fund:										
Revenue from State Sources										
Special Education Aid	145,000	145,000	145,000	145,000	145,000	145,000	145,000	145,000	145,000	145,000
Charter School Aid*	40,000	40,400	40,804	41,212	41,624	42,040	42,461	42,885	43,314	43,747
Vocational Transportation Aid	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Adequate Education Grant**	8,439,464	8,439,464	7,707,635	7,733,324	7,306,154	7,359,606	7,163,679	7,247,098	7,393,224	7,508,942
EFA Phaseout Grant	3,000	0	0	0	0	0	0	0	0	0
Extraordinary Grant	283,688	283,688	283,688	283,688	283,688	283,688	283,688	283,688	283,688	283,688
Building Aid	81,944	81,944	81,944	0	0	0	0	0	0	0
Indirect Costs	90,000	70,000	69,000	69,000	69,000	69,000	69,000	69,000	69,000	69,000
Revenue from Federal Sources										
Medicaid Reimbursement	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000
E-Rate Funding	31,000	31,000	31,000	31,000	31,000	31,000	31,000	31,000	31,000	31,000
Local Revenue Other than Taxes										
Earnings on Investments	16,000	16,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000
Other Local Revenue	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
Insurance Premium Holidays	29,313	0	29,313	29,313	29,313	29,313	29,313	29,313	29,313	29,313
Unreserved Fund Balance	966,327	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000
Total Revenues and Credits	10,292,736	9,774,496	9,070,384	9,014,537	8,587,779	8,641,647	8,446,140	8,529,984	8,676,539	8,792,690
District Appropriation***	5,312,008	5,497,928	5,690,356	5,889,518	6,095,651	6,308,999	6,529,814	6,758,358	6,994,900	7,239,722
Education Tax (SWEPT)	1,217,843	1,217,843	1,217,843	1,217,843	1,217,843	1,217,843	1,217,843	1,217,843	1,217,843	1,217,843
Total General Fund	16,822,587	16,490,267	15,978,582	16,121,898	15,901,273	16,168,489	16,193,798	16,506,185	16,889,282	17,250,255
Food Service Transfer****	600,000	612,000	624,240	636,725	649,459	662,448	675,697	689,211	702,996	717,056
Total General Fund and Food Service Revenues	17,422,587	17,102,267	16,602,822	16,758,623	16,550,732	16,830,938	16,869,495	17,195,396	17,592,278	17,967,310
Grant Funds*****	1,540,052	1,555,453	1,571,007	1,586,718	1,602,585	1,618,611	1,634,797	1,651,145	1,667,656	1,684,333
ESSER/GOFERR Funding	5,000,000	300,000	0	0	0	0	0	0	0	0
Grand Total Revenues	23,962,639	18,957,720	18,173,830	18,345,340	18,153,317	18,449,548	18,504,292	18,846,541	19,259,934	19,651,643

* 1% Growth Rate

** Reaching Higher NH Estimates

*** 3.5% Growth Rate

**** 2% Growth Rate

***** 1% Growth Rate

City of Franklin Municipal Revenue Projections											
	All	Projected									
		FY2032	FY2031	FY2030	FY2029	FY2028	FY2027	FY2026	FY2025	FY2024	FY2023
1	01-0-000-31100-000 Property Taxes	24,886,463	24,422,437	23,442,348	22,915,296	22,400,094	21,629,266	20,547,673	19,384,424	18,407,930	17,173,961
2	01-0-000-31900-000 Interest & Costs - Prop Tax	80,000	78,000	80,000	83,000	85,000	87,000	90,000	85,000	82,000	80,000
3	01-0-000-32200-000 Motor Vehicle Registrations	1,553,294	1,537,915	1,537,915	1,522,688	1,522,688	1,492,978	1,492,978	1,463,848	1,435,145	1,407,143
4	01-0-000-32300-000 Building Permits	50,000	50,000	50,000	60,000	60,000	60,000	80,000	80,000	80,000	80,000
5	01-0-000-32900-000 Municipal Agent Fees	35,342	34,069	33,900	33,731	33,563	34,719	34,546	34,374	33,700	33,313
6	01-0-000-33520-000 Meals & Room Tax	767,628	767,628	767,628	767,628	767,628	767,628	767,628	767,628	767,628	767,628
7	01-0-000-35011-000 Sale of Municipal Property	75,000	75,000	75,000	75,000	75,000	75,000	75,000	75,000	100,000	95,345
8	01-0-000-35020-000 Interest Income	100,000	100,000	120,000	140,000	160,000	180,000	200,000	300,000	300,000	203,735
9	01-0-000-35090-000 Misc Revenues	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	117,920
10	01-1-000-35082-000 Cable TV Franchise Fee	-	-	-	-	-	80,000	80,000	83,000	85,000	86,427
11	01-2-000-35095-000 Ambulance Billing	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000
12	01-2-000-35097-000 Fire Ambulance Services Fees	91,000	91,000	89,000	89,000	87,000	87,000	85,000	85,000	83,000	83,000
13	01-2-000-35099-000 Police Dispatch Fees	110,000	110,000	110,000	110,000	110,000	110,000	110,000	107,725	102,650	96,575
14	01-3-122-33530-000 Road Maint Highway Block Grant	190,000	190,000	190,000	190,000	190,000	190,000	195,000	195,000	200,000	200,000
15	01-3-238-34041-000 Transfer Station Operations Solid Waste Fees	140,064	139,742	139,422	139,102	138,783	138,464	138,146	137,829	137,513	137,197
16	01-3-238-34042-000 Transfer Station Operations Demolition	487,576	431,484	381,844	337,915	299,040	264,637	234,192	207,250	183,407	162,307
17	01-3-238-34043-000 Transfer Station Operations Recycling Revenues	109,818	103,602	97,738	92,205	86,986	82,062	77,417	73,035	68,901	65,001
18	01-5-000-34050-000 Rec - Summer Program	115,827	115,827	115,827	115,827	115,827	115,827	115,827	115,827	115,827	115,827
19	01-5-000-34050-113 Rec - Summer Program After School Program - Rec	262,746	257,594	252,543	247,591	242,737	237,977	233,311	228,736	224,251	219,854
20		29,654,758	29,104,298	28,083,164	27,518,984	26,974,345	26,232,558	25,156,718	24,023,676	23,006,952	21,625,233

Actuals									
FY2022	FY2021	FY2020	FY2019	FY2018	FY2017	FY2016	FY2015	FY2014	FY2013
16,093,543	15,755,017	14,980,999	14,980,931	14,188,268	13,489,701	6,696,725	6,684,972	6,417,792	6,295,837
72,170	97,097	94,098	113,535	139,447	125,030	156,111	159,818	154,567	163,023
1,379,577	1,434,051	1,364,380	1,300,195	1,280,906	1,209,388	1,144,918	1,045,548	989,422	928,264
83,595	71,112	38,661	35,951	27,317	53,994	35,452	41,650	26,988	25,493
32,894	34,497	32,060	31,885	31,723	30,820	30,413	29,345	29,203	28,725
636,545	440,952	443,734	445,021	440,884	437,152	407,121	408,298	376,896	377,666
111,892	236,667	41,850	171,839	69,361	55,372	31,354	22,285	52,317	22,486
15,841	13,152	132,885	140,360	62,324	19,804	10,058	9,856	9,861	13,031
196,981	430,297	268,557	122,204	101,171	94,084	252,041	160,674	205,874	11,254
92,138	93,424	95,267	99,641	102,251	107,687	105,611	103,049	100,845	101,046
569,649	494,197	439,146	436,809	388,355	407,740	389,691	292,087	399,449	344,090
80,000	80,000	80,000	73,205						
90,500	88,850	87,200	87,200	86,485	83,770	83,770	77,770	76,054	74,338
200,943	203,488	215,533	212,296	384,886	202,303	202,177	178,352	175,122	173,872
136,883	143,494	142,014	140,362	133,092	116,706	117,786	120,780	106,066	106,253
143,634	129,117	112,059	108,855	84,963	77,579	78,072	68,974	52,805	55,160
61,322	42,084	38,989	43,507	41,836	31,189	24,103	31,867	30,662	26,860
114,680	86,805	112,501	109,190	82,856	84,369	60,190	44,327	49,442	61,143
215,543	185,155	153,592	150,313	132,626	117,369	104,867	81,255	55,573	1,201
20,328,327	20,059,457	18,873,526	18,803,300	17,778,750	16,744,059	9,930,460	9,560,906	9,308,938	8,809,743
22,760,445	21,981,431	20,830,727	19,997,025	19,065,150	18,708,701	11,290,087	11,038,891	10,426,253	10,179,644
89%	91%	91%	94%	93%	89%	88%	87%	89%	87%

City of Franklin, New Hampshire										
Tax History & Projections										
City Fiscal Year	CPI-U		Pick up value	Taxes - Pick Ups	Total Taxes					
	Dec-Dec Average	Taxes - CPI-U								
2010	0.10%	11,131	567,900	10,211	11,510,520					
2011	2.70%	310,784	2,000,000	41,180	11,851,193					
2012	1.50%	177,768	420,960	8,899	12,069,335					
2013	3.00%	362,080	2,653,450	57,102	12,485,155					
2014	1.70%	212,248	3,344,000	74,304	12,574,580					
2015	1.50%	188,619	4,400,120	108,243	12,866,259					
2016	0.80%	102,930	4,204,800	104,910	13,068,736					
2017	0.70%	91,481	4,500,000	112,635	13,489,226					
2018	2.10%	283,274	14,965,390	377,577	14,337,995					
2019	2.10%	300,990	13,577,728	347,047	14,987,670					
2020	1.90%	284,637	973,043	21,368	15,279,015					
2021	2.30%	351,500	5,053,759	113,558	15,756,005					
2022	1.40%	220,468	3,544,824	80,964	16,055,072			1,217,843		
2023	7.00%	1,123,267	-	-	17,173,961	1.44%	0.00%			
average	2.23%					County	Statewide Ed	TIF	Local	
2024	6.50%	1,116,046	5,000,000	121,950	18,407,930	1,931,238	1,217,843	144,487	15,114,362	IFA; Waterhorse
2025	5.00%	920,397	2,300,000	56,097	19,384,424	1,959,048	1,217,843	172,535	16,034,998	vitex
2026	4.90%	949,837	8,750,000	213,413	20,547,673	1,987,258	1,217,843	181,681	17,160,891	cumberland farms & irving; rob pearlman industrial park
2027	4.70%	965,741	4,750,000	115,853	21,629,266	2,015,875	1,217,843	239,607	18,155,941	dillon creations; brad parker industrial park
2028	3.00%	648,878	5,000,000	121,950	22,400,094	2,044,903	1,217,843	239,607	18,897,741	central street project
2029	2.30%	515,202		-	22,915,296	2,074,350	1,217,843	239,607	19,383,496	
2030	2.30%	527,052		-	23,442,348	2,104,220	1,217,843	239,607	19,880,677	
2031	2.10%	492,289	20,000,000	487,800	24,422,437	2,134,521	1,217,843	239,607	20,830,466	stevens mill
2032	1.90%	464,026		-	24,886,463	2,165,258	1,217,843	239,607	21,263,755	
2033	1.70%	423,070		-	25,309,533	2,196,438	1,217,843	239,607	21,655,645	
2034	1.70%	430,262		-	25,739,795	2,228,067	1,217,843	239,607	22,054,279	
Assumptions:										
Utilized 11 year CPI-U average based on 5 1/2 year business cycle										
2023 - 2027 artificially high due to federal government CARES Act and ARPA influx of funding										
value of pick ups calculated based on FY2023 tax rate										
County & Statewide Ed based on 11 year average										
TIF = Franklin Falls (99,422, assumes no new projects) + industrial (50% of incremental value)										